

# FIEM INDUSTRIES LTD REGISTERED OFFICE: D-34, DSIDC Packaging Complex, Kirti Nagar, New Delhi-110015 (INDIA) Tel.: +91 11 2592 7919 / 7820 Fax: +91 11 2592 7740 E-mail: investor@fiemindustres.com Website: www.fiemindustries.com CIN : L36999DL1989PLC034928

### STATEMENT OF UNAUDITED/AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31.03.16

|     | (Rs in Lacs)                                       |                          |             |             |           |              |           |           |
|-----|--|--------------------------|-------------|-------------|-----------|--------------|-----------|-----------|
|     |  | QUARTER ENDED YEAR ENDED |             |             |           |              |           |           |
|     | STANDALONE   |                          |             | STANDALONE  |           | CONSOLIDATED |           |           |
| SL. | PARTICULARS  | 31.03.16                 | 31.12.15    | 31.03.15    | 31.03.16  | 31.03.15     | 31.03.16  | 31.03.15  |
| No. |  | (Audited)                | (Unaudited) | (Unaudited) | (Audited) | (Audited)    | (Audited) | (Audited) |
| 1.  | Income from operations                             |                          |             |             |           |              |           |           |
|     | a) Net Sales/Income from operations (Net of        |                          |             |             |           |              |           |           |
|     | excise duty)                                       | 28455.22                 | 25654.38    | 23144.45    | 97745.79  | 81949.78     | 97904.98  | 82012.19  |
|     | b) Other Operating Income                          | 430.49                   | 204.46      | 106.09      | 952.10    | 527.66       | 910.96    | 534.54    |
|     | Total Income from operations (Net)                 | 28885.71                 | 25858.84    | 23250.54    | 98697.89  | 82477.44     | 98815.94  | 82546.73  |
| 2.  | Expenses   |                          |             |             |           |              |           |           |
|     | a) Cost of materials consumed                      | 14073.42                 | 14898.37    | 12281.71    | 55335.41  | 47704.97     | 55335.41  | 47702.89  |
|     | <ul> <li>b) Purchase of stock-in-trade</li> </ul>  | 841.13                   | 915.17      | 863.50      | 2549.18   | 2407.20      | 2558.48   | 2386.65   |
|     | c) Changes in inventories of finished goods, work- | 1593.67                  | (671.35)    | 1018.77     | (669.05)  | (326.33)     | (669.14)  | (325.66)  |
|     | in- progress and stock-in-trade                    |                          |             |             |           |              |           |           |
|     | d) Employee benefit expenses                       | 3544.99                  | 3256.55     | 2592.51     | 12687.23  | 9825.49      | 12734.87  | 9885.58   |
|     | e) Depreciation and amortization expenses          | 878.96                   | 838.85      | 773.60      | 3303.49   | 3063.34      | 3312.01   | 3072.31   |
|     | f) Other Expenses                                  | 4867.43                  | 4116.89     | 3472.39     | 16095.78  | 12622.51     | 16126.31  | 12622.81  |
|     | Total Expenses                                     | 25799.60                 | 23354.48    | 21002.48    | 89302.04  | 75297.18     | 89397.94  | 75344.58  |
| 3.  | Profit from operations before other income,        |                          |             |             |           |              |           |           |
|     | finance costs and exceptional items (1-2)          | 3086.11                  | 2504.36     | 2248.06     | 9395.85   | 7180.26      | 9418.00   | 7202.15   |
| 4.  | Other Income                                       | (34.91)                  | 59.02       | 1.37        | 96.72     | 89.89        | 97.06     | 90.32     |
| 5.  | Profit from ordinary activities before             |                          |             |             |           |              |           |           |
|     | finance costs and exceptional items (3+4)          | 3051.20                  | 2563.38     | 2249.43     | 9492.57   | 7270.15      | 9515.06   | 7292.47   |
| 6.  | Finance costs                                      | 512.44                   | 424.06      | 316.87      | 1576.84   | 1204.08      | 1578.09   | 1204.87   |
| 7.  | Profit from ordinary activities after finance      |                          |             |             |           |              |           |           |
|     | costs but before exceptional items (5-6)           | 2538.76                  | 2139.32     | 1932.56     | 7915.73   | 6066.07      | 7936.97   | 6087.60   |
| 8.  | Exceptional Items                                  | -                        | -           | -           | -         | -            | -         | -         |
| 9.  | Profit from Ordinary Activities before tax         | 2538.76                  | 2139.32     | 1932.56     | 7915.73   | 6066.07      | 7936.97   | 6087.60   |
|     | (7+8)  |                          |             |             |           |              |           |           |
| 10. | Tax expenses                                       | 593.80                   | 572.38      | 590.43      | 2197.26   | 1839.68      | 2203.67   | 1840.09   |
| 11. | Net Profit from Ordinary Activities after tax      | 1944.96                  | 1566.94     | 1342.13     | 5718.47   | 4226.39      | 5733.30   | 4247.51   |
|     | (9-10)   |                          |             |             |           |              |           |           |
| 12. | Extraordinary Item (Net of tax Expense)            |                          | -           | -           | -         | -            | -         | -         |
| 13. | Net Profit for the period (11-12)                  | 1944.96                  | 1566.94     | 1342.13     | 5718.47   | 4226.39      | 5733.30   | 4247.51   |
| 14. | Paid-up equity share capital                       | 1196.23                  | 1196.23     | 1196.23     | 1196.23   | 1196.23      | 1196.23   | 1196.23   |
|     | (Face Value of Rs 10/- Each)                       |                          |             |             |           |              |           |           |
| 15. | Reserves excluding Revaluation Reserves as per     | -                        | -           | -           | 24723.87  | 20154.68     | 24735.31  | 20149.47  |
|     | balance sheet of previous accounting year.         |                          |             |             |           |              |           |           |
| 16. | Earnings Per Share (EPS)                           |                          |             |             |           |              |           |           |
|     | (Face value of Rs 10/- each)                       |                          |             |             |           |              |           |           |
|     | a) Basic   | 16.25                    | 13.10       | 11.22       | 47.80     | 35.33        | 47.93     | 35.51     |
|     | b) Diluted   | 16.25                    | 13.10       | 11.22       | 47.80     | 35.33        | 47.93     | 35.51     |

#### Notes:

1. The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on 30<sup>th</sup> May 2016.

2. The Consolidated financial results include results of the following companies :

| S.No. | Name of The Company                   | Country of Percentage shareholding<br>Incorporation of Fiem Industries Limited |      | Consolidated as                             |  |  |
|-------|---------------------------------------|--|------|---|--|--|
| 1     | Fiem Industries Japan Co., Ltd.       | Japan  | 100% | Subsidiary Company                          |  |  |
| 2     | Centro Ricerche FIEM Horustech S.r.l. | Italy  | 50%  | Joint venture- Jointly controlled<br>entity |  |  |

3. Provision for Taxation includes current tax, deferred tax and is net of MAT Entitlement credit available to the company, if any.

4. Previous period's figures have been regrouped/ rearranged wherever necessary, to make them comparable.



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- 5. For Financial Year 2015-16 the standalone financial figures of the last quarter are the balancing figures between the audited figures in respect of the full financial year ended on 31.03.16 and the published year to date figures up to third quarter ended 31<sup>st</sup> December 2015.
- 6. The Board of Directors in their meeting held on 12<sup>th</sup> March, 2016 declared an Interim Dividend of Rs 5/- per share i.e @50% on equity share capital of the company amounting to Rs 598.11 lacs on equity share capital of the company. Further, in the meeting held on May 30,2016, the Board of Directors have also recommended a Final dividend of Rs 3/- Per share i.e. @ 30% of Nominal Value of Rs 10 each amounting to Rs 358.87 Lacs on Equity share capital of the company for F.Y. 2015-16.
- 7. These results for the Quarter and financial year ended March 31, 2016 are available on the website of the Company (<u>www.fiemindustries.com</u>) and website of the Stock Exchanges viz. BSE Limited (<u>www.bseindia.com</u>) and National Stock Exchange of India Limited (<u>www.nseindia.com</u>).
- 8. The Company is engaged in the business of manufacturing and supply of auto components comprising of automotive lighting and signaling equipments, rear view mirrors, plastic molded parts and sheet metal components for motorized vehicles, and LED luminaries for indoor and outdoor applications and integrated passenger information systems with LED Display. The company has made a turnover of Rs 6209.02 lacs in LED Luminaries segment comprising of LED Luminaries i.e indoor and outdoor lighting, display panels and LED Integrated Passenger Information Systems etc. during the quarter ended March 31, 2016.
  - As per AS-17 on Segment reporting, The Company has identified two reportable segments, as described below :
    - a. Automotive segment comprising of automotive lights and signaling equipment, rear view mirrors, plastic moulded and other automotive parts.
    - b. LED Luminaries Segment comprising of LED Luminaries i.e indoor and outdoor lighting, display panels and LED integrated Passenger Information Systems.
  - This being the first year of application of AS-17, so comparative figures for previous years are not given.

### SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2016

|       |   | (Rs In Lacs) |              |  |  |
|-------|---|--------------|--------------|--|--|
|       |   | STANDALONE   | CONSOLIDATED |  |  |
| S.NO. | PARTICULARS   | YEAR ENDED   | YEAR ENDED   |  |  |
|       |   | 31.03.16     | 31.03.16     |  |  |
|       |   | AUDITED      | AUDITED      |  |  |
| 1     | SEGMENT REVENUE   |              |              |  |  |
|       | (a) Automotive Segment  | 86780.67     | 86898.72     |  |  |
|       | (b) LED Luminaries Segment  | 11917.22     | 11917.22     |  |  |
|       | Total   | 98697.89     | 98815.94     |  |  |
|       | Less: Inter Segment Revenue   | -            | -            |  |  |
|       | NET SALES/INCOME FROM OPERATIONS  | 98697.89     | 98815.94     |  |  |
| 2     | SEGMENT RESULTS (Profit/(Loss) before tax and interest from each segment) |              |              |  |  |
|       | (a) Automotive Segment  | 8929.35      | 8951.50      |  |  |
|       | (b) LED Luminaries Segment  | 1799.62      | 1799.62      |  |  |
|       | Total Segment Profit before Interest and tax                              | 10728.97     | 10751.12     |  |  |
|       | Less: (i) Interest  | 1576.84      | 1578.09      |  |  |
|       | (ii) Other Un-allocable Expenditure net off Un-allocable Income           | 1236.40      | 1236.06      |  |  |
|       | TOTAL PROFIT BEFORE TAX   | 7915.73      | 7936.97      |  |  |
| 3     | CAPITAL EMPLOYED (Segment Assets – Segment Liabilities)                   |              |              |  |  |
|       | (a) Automotive Segment  | 32817.62     | 32835.87     |  |  |
|       | (b) LED Luminaries Segment  | 12093.54     | 12093.54     |  |  |
|       | TOTAL   | 44911.16     | 44929.41     |  |  |
|       | Less –Others Un-allocable   | 17608.57     | 17615.38     |  |  |
|       | TOTAL CAPITAL EMPLOYED  | 27302.59     | 27314.03     |  |  |



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9. The disclosure of assets and liabilities as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements ) Regulations,2015 for the year ended 31 March 2016 are as under :

## STATEMENT OF ASSETS AND LIABILITIES (AUDITED)

|            | STATEMENT OF ASS                        | -              | - 、 -    |                       | Rs. in lacs) |  |
|------------|---|----------------|----------|-----------------------|--------------|--|
| SI.<br>No. | PARTICULARS                             | STANDA<br>AS A | -        | CONSOLIDATED<br>AS AT |              |  |
| -          |   | 31.03.16       | 31.03.15 | 31.03.16              | 31.03.15     |  |
| Α          | EQUITY AND LIABILITIES                  |                |          |                       |              |  |
| 1          | SHAREHOLDERS' FUND                      |                |          |                       |              |  |
|            | a) Share Capital                        | 1196.22        | 1196.22  | 1196.22               | 1196.22      |  |
|            | b) Reserves and Surplus                 | 26106.37       | 21537.18 | 26117.81              | 21531.97     |  |
|            | Sub- Total -Shareholder's funds (A)     | 27302.59       | 22733.40 | 27314.03              | 22728.19     |  |
| 2          | NON CURRENT LIABILITIES                 |                |          |                       |              |  |
|            | a) Long term Borrowings                 | 9085.22        | 5146.73  | 9085.22               | 5146.72      |  |
|            | b) Deferred Tax liabilities (net)       | 2965.39        | 2761.12  | 2965.39               | 2761.13      |  |
|            | c) Other Long Term Liabilities          | 18.31          | -        | 22.85                 | -            |  |
|            | c) Long Term Provisions                 | 846.34         | 200.73   | 847.83                | 200.69       |  |
|            | Sub- Total -Non Current Liabilities (B) | 12915.26       | 8108.58  | 12921.29              | 8108.54      |  |
| 3          | CURRENT LIABILITIES                     |                |          |                       |              |  |
|            | a) Short term Borrowings                | 1829.82        | 3434.05  | 1829.82               | 3434.05      |  |
|            | b) Trade Payables                       | 15077.86       | 8837.04  | 15077.28              | 8822.10      |  |
|            | c) Other Current Liabilities            | 7897.93        | 5796.17  | 7903.12               | 5816.08      |  |
|            | d) Short Term Provisions                | 823.83         | 1222.50  | 830.65                | 1223.16      |  |
|            | Sub- Total -Current Liabilities (C)     | 25629.44       | 19289.76 | 25640.87              | 19295.39     |  |
|            | TOTAL EQUITY AND LIABILITIES (A+B+C)    | 65847.29       | 50131.74 | 65876.19              | 50132.12     |  |
| в          | ASSETS                                  |                |          |                       |              |  |
| 1          | NON CURRENT ASSETS                      |                |          |                       |              |  |
| T          | a) Fixed Assets                         | 42734.90       | 33879.06 | 42753.02              | 33908.86     |  |
|            | b) Non Current Investments              | 65.64          | 37.78    | 3.00                  | 2.00         |  |
|            | c) Long term Loan and Advances          | 1162.71        | 786.21   | 1139.09               | 765.37       |  |
|            | d) Other Non Current Assets             | 868.73         | 14.91    | 870.62                | 14.91        |  |
|            | Sub- Total - Non Current Assets (A)     | 44831.98       | 34717.96 | 44765.73              | 34691.14     |  |
| 2          | CURRENT ASSETS                          | 44031.90       | 54/1/.50 | 47/05/75              | 54051114     |  |
| -          | a) Inventories                          | 6612.88        | 5138.80  | 6613.04               | 5138.88      |  |
|            | b) Trade Receivables                    | 11860.48       | 8666.82  | 11860.36              | 8675.54      |  |
|            | c) Cash and Bank Balances               | 368.05         | 331.85   | 452.25                | 343.80       |  |
|            | d) Short term Loans and Advances        | 2077.85        | 1231.55  | 2088.76               | 1238.00      |  |
|            | e) Other Current assets                 | 96.05          | 44.76    | 96.05                 | 44.76        |  |
|            | Sub- Total - Current Assets (B)         | 21015.31       | 15413.78 | 21110.46              | 15440.98     |  |
|            | TOTAL ASSETS (A+B)                      | 65847.29       | 50131.74 | 65876.19              | 50132.12     |  |

By Order of the Board For Fiem Industries Limited

Place: Rai, Sonepat (HR.) Date: 30<sup>th</sup> May 2016 Sd/-J.K. Jain Chairman & Managing Director DIN :- 00013356